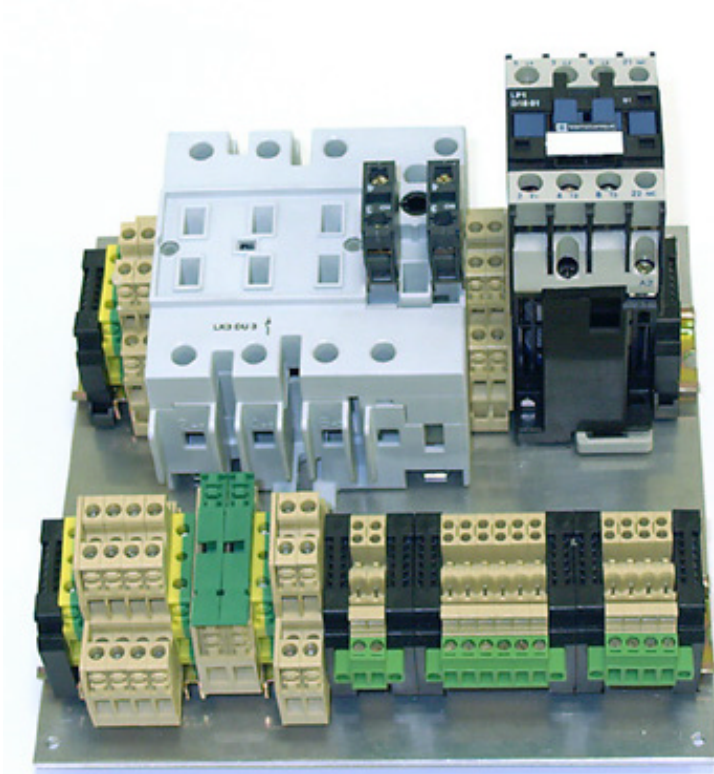


## Application and Capability Note



Many customers today are looking for more than just a component supplier. Some look for complete DIN rail assemblies, others want custom markers or custom interface modules. The photograph shows that ASI does more than just simple value-added tasks.

In this application the customer needed a couple of DIN rail assemblies that included other electrical components. They needed all of this mounted onto a back plate which would allow them to simply bolt it in place once they receive it. This service helped the customer to reduce inventory, it reduced the amount of handling and manpower required and it made it simple for the customer to build his piece of equipment.

ASI is equipped to help our customers with these types of low-volume panel building applications. In order to provide this service, you can use our EZ-RAIL® software on our website to design and lay out the rails. You then should contact our Engineering and Manufacturing department to finalize the design and the quotation.

This value-added service is particularly beneficial for small to medium customers that have limited personnel in the manufacturing area. It is also beneficial for customers that are extremely busy and do not want to increase the number of personnel for this type of manufacturing. If you have any questions as to who would benefit from this type of value-added service please give us a call.

Value added products and service are continuing to grow at a rapid pace here at ASI. The customers desire to outsource items to contract manufacturing is just one of the many reasons that customers like this service. By purchasing DIN rail assemblies, custom interface modules and printed circuit boards, custom markers, cut DIN rail and other value added products; **ASI can save the customer time, space and money.**